## Duke University The Fuqua School of Business



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# EMBAnews NEWS FROM FUQUA'S EXECUTIVE MBA PROGRAMS

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Three Programs, One Degree

#### An Overview of Fuqua's EMBA Programs

Fly in on Fridays, take a week in Frankfurt, or roam the globe? Choosing a Duke executive MBA isn't about the degree—everyone goes home with the same Fuqua degree. It's about where you want your education, and how.

The Financial Times recently ranked Fuqua's EMBA programs No. 6 in the world. The reason for this success, according to Alison Hubbard Ashton, Fuqua's associate dean for executive MBA programs, is that all the EMBA programs are anchored to the same Duke tradition of excellence.

"Our traditional daytime program's core curriculum is the basis for, and is included in, all our MBA programs, though there are some additional core requirements in the EMBA programs," says Ashton. "Given that strong, comprehensive set of courses, Fuqua's distinctive delivery of the curriculum enhances the learning experience."



Duke offers three EMBA options. The Duke MBA – Weekend Executive is the most traditional, with classes every other Friday and Saturdays in Durham. But you need not be a Triangle resident to apply; students fly in from as far as Canada and Mexico, says Ashton.

The Duke MBA – Cross Continent program is tailored to develop budding managerial talents into future executive vice presidents, with one-week residencies in North Carolina and Germany, along with plenty of online

distance learning. Students in the Duke MBA – Global Executive, meanwhile, do five two-week residencies on four different continents as they learn the many ways that the world does business.

No matter which Fuqua EMBA you choose, you are assured a strong foundation in the business fundamentals—as well as access to the top-flight network of Fuqua alumni. Performance assessments are also similar: "Evaluations of student performance and academic requirements are consistent across all programs," says Ashton.

#### The Duke MBA – Weekend Executive

The Weekend Executive program is designed to enhance the management perspective of students who are already specialists in a particular area. A typical Weekend Executive student attends classes for 7 1/2 hours on Fridays and six hours on Saturdays every other weekend.

The program consists of 12 core and six elective courses over a five-term period.

Spring	Summer	Fall	Spring	Summer
Probability and	Managerial	Economic	Organizational	A sampling of
Statistics	Economics	Environment of	Design	past elective
		the Firm		offerings. (select
Managerial	Decision		Corporate	six)
Effectiveness	Models	Managerial	Strategy	
		Accounting		Entrepreneurship &
Financial	Marketing		Operations	New Venture
Accounting	Management	Global	Management	Management
		Financial		
		Management		International
				Strategy
				Legal Leverage
				Venture Capital
				Corporate
				Restructuring
				Customer
				Relationship
				Management
				Advanced
				Marketing
				Management
				Dynamics of
				Bargaining
				Corporate Finance
				Leadership &
				Motivation
				Service Operations
				Management
				Management of
				Medium-Size
				Operations

Coursework is supplemented with Fuqua's Distributed Learning Environment, which supports e-mail to faculty and fellow students, electronic bulletin boards to participate in class discussions, and Internet access to download assignments and conduct research.

#### The Duke MBA – Global Executive

The Global Executive program's primary goal is to combine the issues that affect the way business is conducted around the world into a distinct educational experience. The curriculum consists of 15 core courses grouped into five terms. Students spend 11 weeks in residential classes at various program sites around the world and spend the remainder of their time learning via the Internet.

The term generally begins with a three-week reading period, followed by 2 weeks of residency (during which students are in classes for a minimum of six hours per day), a one-week break, 10-12 weeks of classes via the Internet and then a final one-week break. Students are required to attend all residential sessions.

Term 1	Term 2	Term 3	Term 4	Term 5
North America	Europe	Asia	South America	North America
(Durham)	(Frankfurt, Salzburg, Prague, Madrid)	(Beijing, Hong Kong, Shanghai)	(Buenos Aires, São Paulo, Santiago)	(Durham)
Managerial	Global	Marketing in a	Cost	Corporate
Effectiveness	Managerial	Global	Management and	Restructuring
for the Global	Economics	Environment	Control in Global	
Executive I			Organizations	Global Business
	Managerial	Global		Simulation
International	Effectiveness	Economic	Global	
Financial	for the Global	Environment	Operations	Capstone: Elective
Statement	Executive II	of the Firm	Management	Seminars
Analysis				
	Statistical	Financial	Strategy Design	
Decision	Models	Management	and	
Models		in a Global	Implementation	
		Economy		

A significant feature of the program is that students are divided into cross-functional and cross-cultural learning teams that work together to complete portions of their coursework.

### The Duke MBA – Cross Continent

The Cross Continent program is designed to allow high-potential leaders to further develop their skills through the 11 core courses, four elective courses and one integrative capstone course in the curriculum. Each term, students participate in a week of pre-class study, a week of residential study (in North Carolina or Germany), a one-week program break, and six weeks of Internetenabled classes.

Term 1	Term 2	Term 3	Term 4	Term 5
Durham		Frankfurt		
Orientation	Managerial	Finance	Global	Operations
	Economics		Economic	Management
Financial		Statistics	Environment	
Accounting	Decision Models			Managerial
			Marketing	Accounting
Managerial				
Effectiveness				

Term 6	Term 7	Term 8
Durham	Frankfurt	
A sampling of past elective offerings. (Select two)	A sampling of past elective offerings. (Select two)	Strategy Formulation and Implementation
Investment & Portfolio Management	Investment & Portfolio Management	Integrative Capstone Course
Advanced Corporate Finance	Advanced Corporate Finance	
International Business Management	International Business Management	
Marketing Decision- Making	Marketing Decision- Making	
Leadership	Leadership	
Supply Chain Management	Supply Chain Management	
Electronic Commerce	Electronic Commerce	

Terms 2, 4, 5, and 8 take place in the student's home location.

Which curriculum will work for you? Since they all culminate in an MBA degree from Fuqua, "determining the appropriate or preferred format is a matter of what kind of residency and work schedule meets the professional demands on an EMBA student and their company, as well as the student's personal situation," says Ashton. No matter which one you choose, she stresses, "the Fuqua culture is identical in all programs."